

## Media Release

### Biotechgate welcomes two new partners in France and Italy

**MILAN / LILLE / ZURICH, February 2011 – Biotechgate is expanding its international network further with two new partners: Assobiotec, the Italian Biotech Association and APIM – the Lille Metropole Development Agency.**

The two new partners join a group of over 30 partners worldwide, mainly Biotech Associations and Economic Development agencies. Partners around the world include organisations in Canada, US, Switzerland, Netherlands, Germany, South Korea, Switzerland, Denmark, Sweden and the new member states in the European Union. With over 19'000 company profiles from around the world, Biotechgate ([www.biotechgate.com](http://www.biotechgate.com)) facilitates comparisons between biotech regions and clusters according to the same categorisation and standards. This new source of company data in the life sciences field provides partners with instant access to information about their region, including the number of companies, number of employees, amount raised per company/sector/year, the pipelines, sources of new companies and much more, all at their figure tips.

Tailored parts of the Global Biotechgate database can be integrated into the partner's website and used on a local (example: [www.mediconvalley.com](http://www.mediconvalley.com)), national (example: [www.canadianlifesciences.com](http://www.canadianlifesciences.com)) and cluster (example: ([www.scandinavianlifesciences.com](http://www.scandinavianlifesciences.com)) level.

Assobiotec, the Italian Biotech Association, joins Biotechgate as co-partner for the Italian Biotech Database ([www.italianbiotech.com](http://www.italianbiotech.com)) where over 1'000 company profiles are available for viewing free of charge. Additional Italian regional partners are welcome.

APIM – the Lille Metropole Development Agency, joins Biotechgate as co-partner for the French Biotech Database ([www.frenchbiotech.com](http://www.frenchbiotech.com)) where free data on over 700 French companies is available. Other French partners are welcome to join.

In addition to Biotech companies, both country databases also contain a large number of Medical Technology companies as well as Investors, Universities and support organisations for the industry. Companies listed in the database can also use their profiles for all conferences run by EBD Group as Venture Valuation has developed the partneringONE software that is use at BIO Europe Spring, BIO Europe and many international conferences. ([www.partneringone.com](http://www.partneringone.com)). All companies participating at the NutrEvent 2011 in Lille on June 15 and 16 can also benefit from this compatibility ([www.nutrevent.com](http://www.nutrevent.com)) .

"We are very happy to welcome these two new partners in our global Biotechgate network. Italy and France are both important Life Sciences countries. We hope to further increase our reach in these countries and provide the life sciences stakeholders another great tool while bringing more visibility especially to smaller companies." said Dr. Patrik Frei, CEO of Venture Valuation.

For further information: Dr. Patrik Frei, CEO, Venture Valuation Inc, Switzerland, +41 (43) 321 8660, p.frei (at) venturevaluation.com

#### About us:

##### **Assobiotec ([www.assobiotec.it](http://www.assobiotec.it))**

Set up in October 1986 within the Italian Federation of the Chemical Industry (Federchimica), Assobiotec is the Italian Association for the Development of Biotechnology, representing more than 120 companies and science & technology parks operating in Italy and involved in various biotech-related fields: pharmaceuticals, diagnostics, agro-food, fine chemicals, environment, processing industry and equipment. They include emerging biotech companies and small to medium enterprises, as well as the biotech divisions of large organisations.

**APIM – the Lille Metropole Development Agency ([www.apim.com](http://www.apim.com))**

APIM's missions contain fostering the development of Lille Metropole and to promote its image, both nationally and internationally. In 2009 for example, APIM accompanied more than 130 companies, of which over 30 settled down, predicting around 900 jobs (within a period of 3 years). APIM assists companies during the setting up process in 'Lille Métropole'. A team of project managers, acting as a one-stop window, works free of charge and confidentially to assist companies during all steps, be it for the development of new activities, a first representation office in Europe, an industrial unit, a research center or a head office. To its main local partners in this business belong Eurasanté and the NHL-cluster. For more information about APIM please contact Martina Barbarisi, Project Manager, [m.barbarisi@apim.com](mailto:m.barbarisi@apim.com)

**Venture Valuation ([www.venturevaluation.com](http://www.venturevaluation.com))**

Venture Valuation specializes in independent, third party assessment, valuation and monitoring of emerging high growth companies in industries such as biotechnology, med-tech and high-tech. Services are provided in the form of independent Valuation Reports to entrepreneurs (seed to pre-IPO) and investors. With offices in Switzerland, Germany, Canada and Asia, Venture Valuation has an experienced team of scientists and business professionals with expertise in finance, biotechnology, pharmaceutical and high technology industries. Furthermore, Venture Valuation has initiated, maintains and further develops the Biotech and Life Sciences Database Biotechgate ([www.biotechgate.com](http://www.biotechgate.com)),

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The Biotechgate Database is property of Venture Valuation AG, Switzerland. Biotechgate is a global Life Sciences Database containing over 19'000 company profiles and providing the user with information on available licensing products, financing rounds, key management, technology platforms. It also contains a licensing deals database, all with financial information on the specific deal. Biotechgate consists of many country databases including Austria ([www.austrianbiotech.com](http://www.austrianbiotech.com)), Canada ([www.canadianlifesciences.com](http://www.canadianlifesciences.com)), Netherlands ([www.dutchbiotech.com](http://www.dutchbiotech.com)) France ([www.frenchbiotech.com](http://www.frenchbiotech.com)), Germany ([www.germanbiotech.com](http://www.germanbiotech.com)), Italy ([www.italianbiotech.com](http://www.italianbiotech.com)), India ([www.indianbiotech.com](http://www.indianbiotech.com)), Scandinavia ([www.scandinavianlifesciences.com](http://www.scandinavianlifesciences.com)), Switzerland ([www.swisslifesciences.com](http://www.swisslifesciences.com)), UK ([www.ukbiotech.com](http://www.ukbiotech.com)) and the US ([www.uslifesciences.com](http://www.uslifesciences.com)).